

QUOTATION

Asotin County
P.O. Box 130
Asotin, WA 99402

Date: 1/6/92
Contact: Donald R. Steele
(509) 243-4171

SPILLMAN Public Safety Software		\$ 36,100
Hub Module	\$ 4,000	
Jail Management	\$ 10,700	
Records Management	\$ 4,500	
Traffic Information	\$ 3,600	
Civil Process	\$ 4,000	
CAD III - Geobase	\$ 9,300	

Software Installation \$ 2,300
Performed at Spillman Data office. Includes shipping.

Pre-Installation Meeting \$ -0- *

Training \$ 6,375

This figure accommodates one class of each course needed for the SPILLMAN software modules proposed, maximum 16 persons total to be trained. The quoted training courses are:

Basic System Administration	Introduction--Inquiry
Introduction--Data Entry	Text Editor
Jail Management	Records Management
Computer Aided Dispatch	Geobase Management
Traffic Information	Civil Process

Total 85 hours, 8 hours per day.

Additional Spillman Data training classes may be purchased if desired, at \$75/hour plus travel and per diem. Quote assumes training performed in one visit; otherwise, additional travel and per diem can be charged. Training is figured at 8 hours per day. Customer will be billed at time and a half for any training requested beyond 8 hours per day.

Training Travel and Per Diem \$ 1,400

Unix Fundamentals Training \$ 600

Three 8-hour days of Unix Fundamentals training for two persons at the Spillman Data office in Logan, Utah. Agency provides own lodging and transportation.

Follow-up Meeting \$ 675

One 2-day meeting on-site with a Spillman representative for a status evaluation, additional training needed, etc. Usually occurs a month or two after the agency goes "live" with the SPILLMAN system.

Support Modem \$ 750

A US Robotics Courier HST 9600-baud, error-correcting modem for software support.

Software Support, first year \$ -0- *

TOTAL \$ 48,200

Required Pre-Installation Meeting

A pre-installation meeting between Spillman Data and client personnel is needed to make any policy changes regarding the new computer system, establish an implementation schedule, set up training schedules, initiate compilation of agency code tables, introduce the agency's system administrator to the Spillman Data project manager for their agency, and accomplish many other necessary tasks before implementation can begin.

The System Administrator must attend the meeting. This meeting requires someone from the agency with the authority to make final and binding decisions regarding the computer system and related agency procedural changes. Therefore, if the System Administrator does not have this authority, he/she must be accompanied by someone from the agency who does have the authority. In this way, we ensure that the meeting is worthwhile and productive. The meeting can last anywhere from a few hours to a full working day.

SPILLMAN Software Maintenance/Support Costs

Based on software purchase price of \$36,100.

Basic Support, first year: -0-

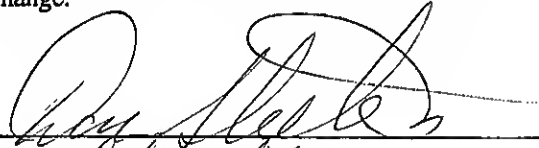
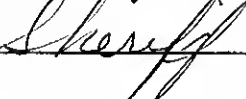
The charge for basic software maintenance/support is included in the purchase price of the software for the first year beginning at installation. Basic software maintenance/support is support received and rendered during normal working hours, 8 a.m. to 5 p.m. MST, Monday through Friday, excluding regularly scheduled Spillman Data holidays.

Basic Support, second year: \$5,054

For second year, basic maintenance/support is 14% of the application software purchase price. Basic support is defined above.

The cost of renewal of the Software Maintenance/Support Agreement for the third year and thereafter will be based on percentages current at Spillman Data Systems at the time of renewal.

If the customer is under a basic service agreement but must call after standard working hours, support will be given but will be charged at an hourly rate specified on the current Spillman Data Systems fee schedule. Rates subject to change.

By 
Title 

2-20-92
Date



910 South State
Logan, Utah 84321
(801)753-1610

SALES ORDER

Customer: Asotin County Sheriff's Office
P.O. Box 130
Asotin, WA 99402
Contact: Donald R. Steele
(509) 243-4171

Date: 1/6/92

Order No: 2044

Law Enforcement Software Modules:

Hub
Records Management
Jail Management
Traffic Information
Civil Process

CAD III - Geobase

D.R.
pm
2/1
C.C.

Level 3 Software Maintenance per year

\$ 5,054

This Software Order was filled by Spillman Data Systems, Inc. This is used only as an attachment to the Computer Software Support Agreement.

Approved By:


Name/Title

2-20-92
Date

To: Spillman Data Systems

February 20, 1992

Att: Curt Curtis

Dear Curt:

This letter is in response to your conversation with Doug Renggli about the second year maintenance agreement.

Our concerns were that:

- 1) We were having to commit to the second year agreement without getting through the first year; and
- 2) That we would be billed as part of the original contract.

Upon your return call, you informed Doug that:

- 1) The billing for the second year maintenance would not occur until after the first year into the contract; and
- 2) That if we would not want the second year maintenance, we have 90 days prior to the end of the first year to cancel the maintenance contract.

If the above statements are correct, I am signing the agreement that is attached to this letter. If there needs to be more discussion about this, let me know right away and I'll get right back to you.

Thank you for all your help and cooperation. We are extremely excited about our new system and am anxious to get started.

Asotin County Sheriff,

Don Steele
